Cold Intimacies The Making Of Emotional Capitalism

Dana Kaplan, Eva Illouz

Cold Intimacies Eva Illouz, 2013-04-23 It is commonly assumed that capitalism has created an a-emotional world dominated by bureaucratic rationality; that economic behavior conflicts with intimate, authentic relationships; that the public and private spheres are irremediably opposed to each other; and that true love is opposed to calculation and self-interest. Eva Illouz rejects these conventional ideas and argues that the culture of capitalism has fostered an intensely emotional culture in the workplace, in the family, and in our own relationship to ourselves. She argues that economic relations have become deeply emotional, while close, intimate relationships have become increasingly defined by economic and political models of bargaining, exchange, and equity. This dual process by which emotional and economic relationships come to define and shape each other is called emotional capitalism. Illouz finds evidence of this process of emotional capitalism in various social sites: self-help literature, women's magazines, talk shows, support groups, and the Internet dating sites. How did this happen? What are the social consequences of the current preoccupation with emotions? How did the public sphere become saturated with the exposure of private life? Why does suffering occupy a central place in contemporary identity? How has emotional capitalism transformed our romantic choices and experiences? Building on and revising the intellectual legacy of critical theory, this book addresses these questions and offers a new interpretation of the reasons why the public and the private, the economic and the emotional spheres have become inextricably intertwined.

Cold Intimacies Eva Illouz, 2007-02-12 It is commonly assumed that capitalism has created an a-emotional world dominated by bureaucratic rationality; that economic behavior conflicts with intimate, authentic relationships; that the public and private spheres are irremediably opposed to each other; and that true love is opposed to calculation and self-interest. Eva Illouz rejects these conventional ideas and argues that the culture of capitalism has fostered an intensely emotional culture in the workplace, in the family, and in our own relationship to ourselves. She argues that economic relations have become deeply emotional, while close, intimate relationships have become increasingly defined by economic and political models of bargaining, exchange, and equity. This dual process by which emotional and economic relationships come to define and shape each other is called emotional capitalism. Illouz finds evidence of this process of emotional capitalism in various social sites: self-help literature, women's magazines, talk shows, support groups, and the Internet dating sites. How did this happen? What are the social consequences of the current preoccupation with emotions? How did the public sphere become
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The End of Love Eva Illouz, 2021-09-15 Western culture has endlessly represented the ways in which love miraculously erupts in people’s lives, the mythical moment in which one knows someone is destined for us, the feverish waiting for a phone call or an email, the thrill that runs down our spine at the mere thought of him or her. Yet, a culture that has so much to say about love is virtually silent on the no less mysterious moments when we avoid falling in love, where we fall out of love, when the one who kept us awake at night now leaves us indifferent, or when we hurry away from those who excited us a few months or even a few hours before. In The End of Love, Eva Illouz documents the multifarious ways in which relationships end. She argues that if modern love was once marked by the freedom to enter sexual and emotional bonds according to one’s will and choice, contemporary love has now become characterized by practices of non-choice, the freedom to withdraw from relationships. Illouz dubs this process by which relationships fade, evaporate, dissolve, and break down “unloving.” While sociology has classically focused on the formation of social bonds, The End of Love makes a powerful case for studying why and how social bonds collapse and dissolve. Particularly striking is the role that capitalism plays in practices of non-choice and “unloving.” The unmaking of social bonds, she argues, is connected to contemporary capitalism which is characterized
by practices of non-commitment and non-choice, practices that enable the quick withdrawal from a transaction and the quick realignment of prices and the breaking of loyalties. Unloving and non-choice have in turn a profound impact on society and economics as they explain why people may be having fewer children, increasingly living alone, and having less sex. The End of Love presents a profound and original analysis of the effects of capitalism and consumer culture on personal relationships and of what the dissolution of personal relationships means for capitalism.

**Saving the Modern Soul**  Eva Illouz, 2008-03-04  'Saving the Modern Soul' explores the impact of therapeutic discourse on our lives & on our contemporary notions of identity. Eva Illouz examines how self-help culture has transformed emotional life & how therapy complicates individuals' lives even as it claims to dissect their emotional experiences.

**Emotions as Commodities**  Eva Illouz, 2017-09-28  Capitalism has made rationality into a pervasive feature of human action and yet, far from heralding a loss of emotionality, capitalist culture has been accompanied with an unprecedented intensification of emotional life. This raises the question: how could we have become increasingly rationalized and more intensely emotional? Emotions as Commodities offers a simple hypothesis: that consumer acts and emotional life have become closely and inseparably intertwined with each other, each one defining and enabling the other. Commodities facilitate the experience of emotions, and so emotions are converted into commodities. The contributors of this volume present the co-production of emotions and commodities as a new type of commodity that has gone unseen and unanalyzed by theories of consumption – emodity. Indeed, this innovative book explores how emodity includes atmospherical or mood-producing commodities, relation-marking commodities and mental commodities, all of which the purpose it is to change and improve the self. Analysing a variety of modern day situations such as emotional management through music, creation of urban sexual atmospheres and emotional transformation through psychotherapy, Emotions as Commodities will appeal to scholars, postgraduate students and postdoctoral researchers interested in fields such as Sociology, Cultural Studies, Marketing, Anthropology and Consumer Studies.

**Manufacturing Happy Citizens**  Edgar Cabanas, Eva Illouz, 2019-09-03  The imperative of happiness dictates the conduct and direction of our lives. There is no escape from the tyranny of positivity. But is happiness the supreme good that all of us should pursue? So says a new breed of so-called happiness experts, with positive psychologists, happiness economists and self-development gurus at the forefront. With the support of influential institutions and multinational corporations, these self-proclaimed experts now tell us what governmental policies to apply, what educational interventions to make and what changes we must undertake in order to lead more successful, more meaningful and healthier lives. With a healthy scepticism, this book documents the powerful social impact of the science and industry of happiness, arguing that the neoliberal alliance between psychologists, economists and self-development gurus has given rise to a new and oppressive form of government and control in which happiness has been woven into the very fabric of power.
**Why Love Hurts** Eva Illouz, 2013-05-20

Few of us have been spared the agonies of intimate relationships. They come in many shapes: loving a man or a woman who will not commit to us, being heartbroken when we’re abandoned by a lover, engaging in Sisyphean internet searches, coming back lonely from bars, parties, or blind dates, feeling bored in a relationship that is so much less than we had envisaged - these are only some of the ways in which the search for love is a difficult and often painful experience. Despite the widespread and almost collective character of these experiences, our culture insists they are the result of faulty or insufficiently mature psyches. For many, the Freudian idea that the family designs the pattern of an individual's erotic career has been the main explanation for why and how we fail to find or sustain love. Psychoanalysis and popular psychology have succeeded spectacularly in convincing us that individuals bear responsibility for the misery of their romantic and erotic lives. The purpose of this book is to change our way of thinking about what is wrong in modern relationships. The problem is not dysfunctional childhoods or insufficiently self-aware psyches, but rather the institutional forces shaping how we love. The argument of this book is that the modern romantic experience is shaped by a fundamental transformation in the ecology and architecture of romantic choice. The samples from which men and women choose a partner, the modes of evaluating prospective partners, the very importance of choice and autonomy and what people imagine to be the spectrum of their choices: all these aspects of choice have transformed the very core of the will, how we want a partner, the sense of worth bestowed by relationships, and the organization of desire. This book does to love what Marx did to commodities: it shows that it is shaped by social relations and institutions and that it circulates in a marketplace of unequal actors.

**What is Sexual Capital?** Dana Kaplan, Eva Illouz, 2022-03-02

This book does to sex what other sociologists did to culture: it shows that sex, no longer defined by religion, now plays a role in the economy and can yield tangible benefits in the realms of money, status, and occupation. How do people accumulate sexual capital, and what are the returns for investing money, time, knowledge, and energy in establishing and enhancing our sexual selves? Dana Kaplan and Eva Illouz disentangle the current cultural politics of heterosexual life, arguing that sex – that messy amalgam of sexual affects and experiences – has increasingly assumed an economic character. Some may opt for plastic surgery to beautify their face or body, while others may consume popular sex advice or attend seduction classes. Beyond particular practices such as these, the authors trace an emerging form of “neoliberal” sexual capital, which is the ability to glean self-appreciation from sexual encounters and to use this self-value to foster employability, as exemplified by Silicon Valley sex parties. This highly original book will appeal to students and scholars in sociology, anthropology, gender studies, and cultural studies and to anyone interested in the nature of sex and how it is changing today.

**Getting Loose** Sam Binkley, 2007-04-27

Examines the changing character of American consumer culture in the 1960s, 70s, and late 20th century generally, driven by changing forms of identity, notably a loosening of the self, by which
Binkley means to evoke a wide range of identity pr/div

Chomsky James Alasdair McGilvray, 2014 In this thoroughly revised and updated new edition of his highly successful guide to the work of Noam Chomsky, James McGilvray provides a critical introduction to Chomsky's contributions to political analysis, linguistics and the philosophy of mind, and assesses their continuing importance and relevance for today.

**Romantic Relationships in a Time of ‘Cold Intimacies’** Julia Carter, Lorena Arocha, 2019-10-31 This book addresses the nature of intimacy and relationships in a time of what Eva Illouz characterizes as ‘cold intimacies’. The contributors to this collection highlight the ambivalence and tensions contained in ‘intimacy’ by uncovering a nuanced and complex dynamic, in which interpersonal relations and the public sphere are mutually constituted. A range of topics are explored, including the new conditions of ‘choice’, the abundance of partners, class and emotional competence, rational decision-making and the specific forms of ‘love pain’ which can emerge from cooled intimacy. The chapters also shed light on the limits of this theoretical contribution, highlighting the importance of parenting, violence, poverty, and other material constraints that continue to limit and frame individuals’ romantic choices. Overall this volume presents an interpretation of intimacy that is not just ‘cold’ but includes practices, desires and feelings that are safe and dangerous, that bring solace or erupt in violence, that lead to salvation or condemnation, and where virtual encounters and increased internal and crossborder mobility have altered the relationship between intimacy and (physical/emotional) distance. Romantic Relationships in a Time of ‘Cold Intimacies’ will be of interest to scholars and students across a range of disciplines, including sociology, social work, social policy and demography, as well as practitioners and policy-makers with an interest in couple relationships.

**Platforms and Cultural Production** Thomas Poell, David B. Nieborg, Brooke Erin Duffy, 2021-10-14 The widespread uptake of digital platforms – from YouTube and Instagram to Twitch and TikTok – is reconfiguring cultural production in profound, complex, and highly uneven ways. Longstanding media industries are experiencing tremendous upheaval, while new industrial formations – live-streaming, social media influencing, and podcasting, among others – are evolving at breakneck speed. Poell, Nieborg, and Duffy explore both the processes and the implications of platformization across the cultural industries, identifying key changes in markets, infrastructures, and governance at play in this ongoing transformation, as well as pivotal shifts in the practices of labor, creativity, and democracy. The authors foreground three particular industries – news, gaming, and social media creation – and also draw upon examples from music, advertising, and more. Diverse in its geographic scope, Platforms and Cultural Production builds on the latest research and accounts from across North America, Western Europe, Southeast Asia, and China to reveal crucial differences and surprising parallels in the trajectories of platformization across the globe. Offering a novel conceptual framework grounded in illuminating case studies, this book is essential for students, scholars, policymakers, and practitioners seeking to understand how the institutions and practices of cultural production are transforming – and what the stakes are for understanding platform
Lifeworlds Michael Jackson, 2013 4e de couv.: Michael Jackson's Lifeworlds is a masterful collection of essays, the culmination of a career of exploring the relationship between anthropology and philosophy. Drawing inspiration from James, Dewey, Arendt, Husserl, Sartre, and Merleau-Ponty, and from ethnographic fieldwork among the Kuranko of Sierra Leone, the Warlpiri of Central Australia, and the Maori of Aotearoa (New Zealand), Jackson outlines an existential anthropology grounded in the dynamics and quandaries of everyday life. He offers a pragmatic understanding of how people act to make their lives more viable, to bridge the gap between self and other, to grasp the elusive, and to transform abstract possibilities into embodied truths.

Consuming the Romantic Utopia Eva Illouz, 2023-04-28 To what extent are our most romantic moments determined by the portrayal of love in film and on TV? Is a walk on a moonlit beach a moment of perfect romance or simply a simulation of the familiar ideal seen again and again on billboards and movie screens? In her unique study of American love in the twentieth century, Eva Illouz unravels the mass of images that define our ideas of love and romance, revealing that the experience of true love is deeply embedded in the experience of consumer capitalism. Illouz studies how individual conceptions of love overlap with the world of clichés and images she calls the Romantic Utopia. This utopia lives in the collective imagination of the nation and is built on images that unite amorous and economic activities in the rituals of dating, lovemaking, and marriage. Since the early 1900s, advertisers have tied the purchase of beauty products, sports cars, diet drinks, and snack foods to success in love and happiness. Illouz reveals that, ultimately, every cliché of romance—from an intimate dinner to a dozen red roses—is constructed by advertising and media images that preach a democratic ethos of consumption: material goods and happiness are available to all. Engaging and witty, Illouz's study begins with readings of ads, songs, films, and other public representations of romance and concludes with individual interviews in order to analyze the ways in which mass messages are internalized. Combining extensive historical research, interviews, and postmodern social theory, Illouz brings an impressive scholarship to her fascinating portrait of love in America.

Flawed System/Flawed Self Ofer Sharone, 2013-10-16 Today 4.7 million Americans have been unemployed for more than six months. In France more than ten percent of the working population is without work. In Israel it’s above seven percent. And in Greece and Spain, that number approaches thirty percent. Across the developed world, the experience of unemployment has become frighteningly common—and so are the seemingly endless tactics that job seekers employ in their quest for new work. Flawed System/Flawed Self delves beneath these staggering numbers to explore the world of job searching and unemployment across class and nation. Through in-depth interviews and observations at job-search support organizations, Ofer Sharone reveals how different labor-market institutions give rise to job-search games like Israel’s résumé-based “spec games”—which are focused on presenting one’s skills to fit the job—and the “chemistry games” more
common in the United States in which job seekers concentrate on presenting the person behind the résumé. By closely examining the specific day-to-day activities and strategies of searching for a job, Sharone develops a theory of the mechanisms that connect objective social structures and subjective experiences in this challenging environment and shows how these different structures can lead to very different experiences of unemployment.

**The Radicality of Love** Srećko Horvat,2016-01-11 What would happen if we could stroll through the revolutionary history of the 20th century and, without any fear of the possible responses, ask the main protagonists - from Lenin to Che Guevara, from Alexandra Kollontai to Ulrike Meinhof - seemingly naïve questions about love? Although all important political and social changes of the 20th century included heated debates on the role of love, it seems that in the 21st century of new technologies of the self (Grindr, Tinder, online dating, etc.) we are faced with a hyperinflation of sex, not love. By going back to the sexual revolution of the October Revolution and its subsequent repression, to Che's dilemma between love and revolutionary commitment and to the period of '68 (from communes to terrorism) and its commodification in late capitalism, the Croatian philosopher Srecko Horvat gives a possible answer to the question of why it is that the most radical revolutionaries like Lenin or Che were scared of the radicality of love. What is so radical about a seemingly conservative notion of love and why is it anything but conservative? This short book is a modest contribution to the current upheavals around the world - from Tahrir to Taksim, from Occupy Wall Street to Hong Kong, from Athens to Sarajevo - in which the question of love is curiously, surprisingly, absent.

**AngloArabia** David Wearing,2018-11-28 UK ties with Saudi Arabia and the other Gulf monarchies are under the spotlight as never before. Huge controversy surrounds Britain’s alliances with these deeply repressive regimes, and the UK’s key supporting role in the disastrous Saudi-led intervention in Yemen has lent added urgency to the debate. What lies behind the British government’s decision to place politics before principles in the Gulf? Why have Anglo-Arabian relations grown even closer in recent years, despite ongoing, egregious human rights violations? In this ground-breaking analysis, David Wearing argues that the Gulf Arab monarchies constitute the UK’s most important and lucrative alliances in the global south. They are central both to the British government’s ambitions to retain its status in the world system, and to its post-Brexit economic strategy. Exploring the complex and intertwined structures of UK-Gulf relations in trade and investment, arms sales and military cooperation, and energy, Wearing shines a light on the shocking lengths to which the British state has gone in order to support these regimes. As these issues continue to make the headlines, this book lifts the lid on ‘AngloArabia’ and what’s at stake for both sides.

**Why Love Hurts** Eva Illouz,2013-05-06 Few of us have been spared the agonies of intimate relationships. They come in many shapes: loving a man or a woman who will not commit to us, being heartbroken when we're abandoned by a lover, engaging in Sisyphean internet searches, coming back lonely from bars, parties, or blind dates, feeling bored in a
relationship that is so much less than we had envisaged - these are only some of the ways in which the search for love is a difficult and often painful experience. Despite the widespread and almost collective character of these experiences, our culture insists they are the result of faulty or insufficiently mature psyches. For many, the Freudian idea that the family designs the pattern of an individual's erotic career has been the main explanation for why and how we fail to find or sustain love. Psychoanalysis and popular psychology have succeeded spectacularly in convincing us that individuals bear responsibility for the misery of their romantic and erotic lives. The purpose of this book is to change our way of thinking about what is wrong in modern relationships. The problem is not dysfunctional childhoods or insufficiently self-aware psyches, but rather the institutional forces shaping how we love. The argument of this book is that the modern romantic experience is shaped by a fundamental transformation in the ecology and architecture of romantic choice. The samples from which men and women choose a partner, the modes of evaluating prospective partners, the very importance of choice and autonomy and what people imagine to be the spectrum of their choices: all these aspects of choice have transformed the very core of the will, how we want a partner, the sense of worth bestowed by relationships, and the organization of desire. This book does to love what Marx did to commodities: it shows that it is shaped by social relations and institutions and that it circulates in a marketplace of unequal actors.

The Global and the Intimate
Geraldine Pratt, Victoria Rosner, 2012
By placing the global and the intimate in near relation, sixteen essays by prominent feminist scholars and authors forge a distinctively feminist approach to questions of transnational relations, economic development, and intercultural exchange. This pairing enables personal modes of writing and engagement with globalization debates and forges a definition of justice keyed to the specificity of time, place, and feeling. Writing from multiple disciplinary and geographical perspectives, the contributors participate in a long-standing feminist tradition of upending spatial hierarchies and making theory out of the practices of everyday life.
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